



T/S  
TOP STEAD  
REALTY

LIFESTYLE + WEALTH



SELLER'S GUIDE

*Let's get your home sold*



# OUR MISSION

T/S  
TOP STEAD  
REALTY  
LIFESTYLE + WEALTH

Welcome to Top Stead Realty, LLC, where your real estate dreams find a home. With a passion for excellence and a commitment to exceptional service, we have proudly established ourselves as a trusted partner in your real estate journey.

At Top Stead Realty, we believe in more than just transactions; we believe in building lasting relationships. Our team comprises dedicated professionals who bring years of experience, market expertise, and unwavering enthusiasm to every interaction.

Whether you are a first-time homebuyer, a seasoned investor, or looking to sell your property, we are here to guide you through every step of the process.



# About me

## ERIC AVALOS, REAL ESTATE BROKER TOP STEAD REALTY

LICENSE #: OK RE LIC #182014

EMAIL: HELLO@TOPSTEADREALTY.COM

FACEBOOK: AVALOS GARZA REAL ESTATE TEAM

WEBSITE: AVALOSGARZAREALESTATETEAM.COM

As a dedicated husband and father of two wonderful children, I bring a personal touch to my professional role as a Real Estate Broker at Top Stead Realty.

With a deep commitment to the real estate industry, I serve as a trusted advisor and investment consultant for clients both locally and internationally.

My expertise spans a broad spectrum of real estate transactions, including investment properties, land, residential homes, multifamily properties, luxury homes, and portfolios.

Beyond my full-time profession, I am honored to serve our nation as a member of the U.S. Army, which instills in me a strong sense of discipline and dedication.

Client satisfaction is my number one priority. My goal is to provide our clients with the highest level of customer service and a seamless, stress-free real estate experience. My team of professionals and I work in unison, combining our extensive experience, skills, and knowledge to ensure that we meet and exceed our clients' expectations.

# ERIC



# About me

ROSA GARZA, REALTOR  
AVALOS GARZA REAL ESTATE TEAM  
TOP STEAD REALTY

LICENSE #: OK RE LIC #200239

EMAIL: CONTACT@AVALOSGARZAREALESTATETEAM.COM

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WEBSITE: AVALOSGARZAREALESTATETEAM.COM

As a dedicated wife and mother of two amazing children, I bring a personal and compassionate touch to my role as a Realtor at Top Stead Realty. My background in law has equipped me with a profound understanding of the legal aspects of real estate, ensuring that every transaction is handled with the utmost professionalism and precision.

My mission is to facilitate the successful sale and purchase of residential real estate for buyers and sellers alike. With an extensive knowledge of the local real estate market and professional experience in strategic negotiations, I am committed to guiding, advising, and representing your best interests throughout the entire process.

Please don't hesitate to call or text me to start the journey of purchasing or selling your property. Your real estate goals are my top priority, and I am here to ensure a smooth and successful experience.

*Rosa*



# the selling process

LET'S BREAK THE SELLING  
PROCESS IN FOUR SIMPLE STEPS

1

## PREPARE IT

Meet with your agent, clean, pre-pack, purge, touch up.

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2

## ADVERTISE IT

Determine price  
Strategic marketing

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3

## SHOW IT

Negotiate offers  
Get under contract

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4

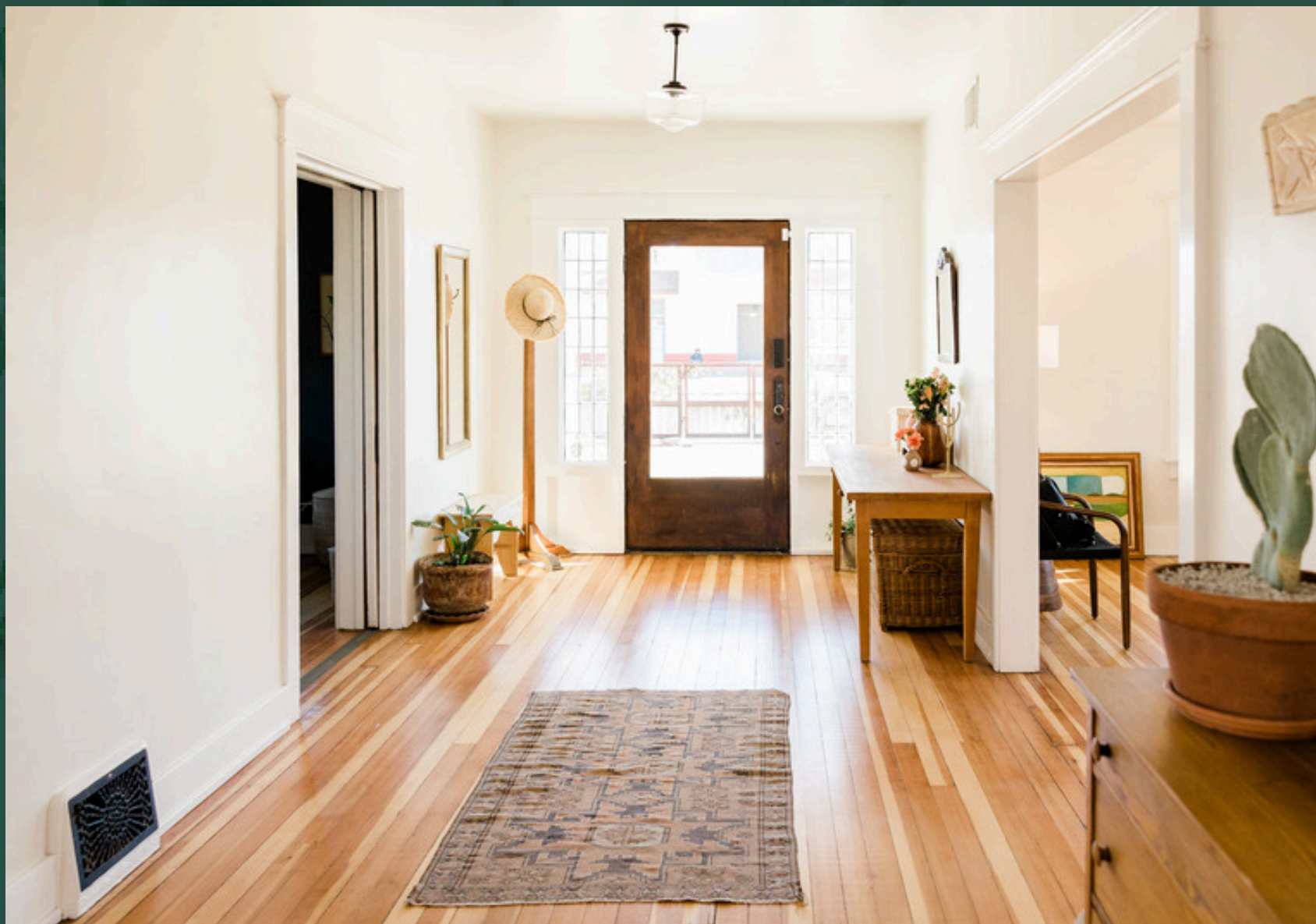
## SELL IT

Inspections + appraisal  
Closing day!

# prepare it

## CLEAN, PRE-PACK, PAINT WHAT BUYERS THINK

it's so important to make a good impression once a buyer enters to the home for the first time. When a potential buyer walks into a dirty home, they assume that the current owner did not take care of the property.



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Most of the buyers wants a move-in-ready home that feels like new.

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If needed, we contract professional cleaners, stagers to showcase your home in the best way possible.

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We use a checklist in the following page to prepare your home for the market .

# staging checklist

## CREATE A GAME PLAN

- Walk through your home, room by room as if you are a buyer and take notes of what needs to be done.
- Pre-pack, pack as many items as possible before listing. Think: out of season clothing, overflow toys, dishes, and appliances.
- Have a yard sale and throw out anything you do not need anymore. (This will make packing up to move easier, too!)

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## REPAIRS TO CONSIDER

- Repaint and clean walls: Using light, neutral shades have been shown to be more appealing to potential buyers. in the kitchen paint, baseboards, kitchen cabinets, trim, molding.
- Landscape: Add some color with flowers and shrubs keep the lawn mowed and remove weeds.
- Upgrade lighting: Swap out old light bulbs with a new brighter bulbs. Add more lamps and accent lighting to brighten up darker rooms.
- Replace old appliances: when buyers know they don't need to replace appliances for years, they feel more comfortable to say "yes to the address".
- Consider renewing floor finishes and replacing old carpets. Flooring is one of the first things a potential buyer will see and can make or break it for them. Cleaning or renewing your floors can result in a great return.

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## CLEAN, CLEAN, CLEAN

- Clean the entire home, or hire a professional cleaning company to do this.
- Steam clean the carpets, if stained consider replacing carpet.
- Repair all cracks and holes in the walls.
- Paint all interior walls a neutral color.
- Remove any excess of furniture.
- Organize closets and remove any clothes not in season to show off the space in closets.
- De-clutter: stow away any small appliances, knick-knacks, personal items, etc. Remember, less is more!
- Remove valuable items from home like cash, jewelry.

# staging checklist

## KITCHEN AND BATHROOMS

- Map and polish floors.
  - Clean appliances and fixtures.
  - Clean and organize pantry, throw away any old items to show off the storage space.
  - Replace old caulking.
  - Remove all stains from sink, toilet, showers/tubs.
  - Keep all toilets seat lids closed.
  - Stow away personal soaps, hygiene products, medications, etc.
- 

## FINISHING TOUCHES

- Map and polish floors.
  - Clean appliances and fixtures.
  - Clean and organize pantry, throw away any old items to show off the storage space.
  - Replace old caulking.
  - Remove all stains from sink, toilet, showers/tubs.
  - Keep all toilets seat lids closed.
  - Stow away personal soaps, hygiene products, medications, etc.
- 

## CLEAN, CLEAN, CLEAN

- Paint the home's exterior, trim, doors, and shutters.
- Power wash.
- Consider sprucing up the front door with a fresh coat of paint, welcome mat and plants.
- Inspect the roof.
- Sweep the entryway.
- Keep lawn mowed and maintained.
- Clean up pet droppings.
- Clean the gutters and downspouts.
- Open windows, let fresh air in and light a scented candle.
- Turn all od the lights, open the blinds.

# CONSIDER STAGING

Staging a home is a strategic marketing tool, used by sellers to help buyers imagine themselves living in your home and fall in love with their property. Staging is more than putting a new welcome home mat in front of the door and getting new throw pillows - when done correctly it can help a home sell for more money in a shorter amount of time.

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prepare it



## PROS

- Staging makes the listing photos look phenomenal, attracting more buyers into the home.
- Staging allows the buyers to envision themselves living in your home.
- Staging has been proven to get a higher price in shorter time.

# advertise it

## PRICE IT RIGHT

It is crucial to thoroughly evaluate the market to determine the true market value of your home. Here's why:

- **Maximize Your Sale Price:** Properties that are priced correctly from the beginning typically sell for more in the end. Starting with an accurate price attracts serious buyers and competitive offers.
- **Avoid Prolonged Listings:** If you price your home too high, it will stay on the market longer. The longer a home remains unsold, the fewer showings it will attract. This can lead to price reductions and less favorable negotiations.
- **Leverage Initial Interest:** Your property attracts the most interest when it is first listed. It is crucial to capitalize on this initial surge of attention by pricing your home correctly from the beginning. Doing so ensures that you capture the interest of potential buyers who are actively looking for new listings.

By setting the right price from the start, you position your home for a successful and timely sale, maximizing both your time and financial outcomes.



advertise it

# WHY PRICING IT RIGHT IS CRITICAL

Pricing your property correctly is essential for several reasons:

- **Attracts Serious Buyers:** A well-priced property draws serious buyers quickly, increasing the likelihood of competitive offers.
- **Reduces Time on Market:** Proper pricing minimizes the time your property spends on the market, avoiding prolonged listings that can lead to price reductions.
- **Maximizes Sale Price:** Homes priced right from the start often sell for closer to the asking price, achieving your financial goals without lengthy negotiations.
- **Enhances Marketing:** Correct pricing positions your property competitively, generating more interest from buyers and agents.
- **Prevents Stale Listings:** Overpriced properties can become stale, deterring potential buyers.

Setting the right price ensures a successful sale that maximizes value and minimizes inconvenience.



advertise it

# WHY PRICING IT RIGHT IS CRITICAL

Asking price	percentage of buyers
+15%.	10%
+10%.	30%
Market Value.	60%
-10%.	75%
-15%.	90%

## TIME TO SELL IT

Remember potential buyers always ask "why this property has several days in the market with no offers?"



Source: NAR National Association of Realtors



# PRICE IT RIGHT

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Setting a very high price just to “see what we get” is never a good idea. Here’s why:

- **Longer Time on Market:** An unreasonably high price usually results in your property staying on the market longer. This prolonged listing period can deter buyers and lead to frustration.
- **Perception Issues:** Homes that stay on the market too long can develop a negative perception among buyers, who may wonder why the property hasn't sold.
- **Inaccurate Online Estimates:** Many sellers rely on price estimates from Zillow and other real estate websites. These estimates are often unreliable as they use general demographics without considering the unique features of your home and local market conditions.

*Our job is to determine the perfect listing price to get your home sold for the most amount of money in the shortest amount of time. We do this professionally, ensuring that your property is competitively priced to attract serious buyers and achieve a successful sale.*

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advertise it



# • advertise it

## PROS AND CONS OF PRICING IT

### **Below Market Value:**

- **High Interest and Quick Sale:** Pricing your home below market value can generate significant interest, leading to a faster sale.
- **Multiple Offers:** This strategy may create a multiple offer scenario, potentially resulting in offers higher than the asking price.
- **Risk:** There is a risk of having to sell for a lower price if the multiple offers do not materialize.

### **At Market Value:**

- **No Appraisal Issues:** Pricing at market value helps avoid appraisal issues, ensuring a smoother transaction process.
- **Fair Price Recognition:** Buyers and agents will recognize a fair and reasonable price, making your home more attractive.
- **Increased Visibility:** Your home will appear in more relevant buyer searches, increasing the likelihood of finding the right buyer.

### **Above Market Value:**

- **Meeting Specific Financial Needs:** If you need to receive a certain amount from the sale, pricing above market value might seem appealing.
- **Longer Time to Sell:** This strategy typically results in a much longer time on the market.
- **Negative Perception:** The longer your home stays on the market, the less appealing it looks to prospective buyers.
- **Appraisal Issues:** The home may not appraise for the asking price, leading to potential complications and renegotiations with buyers' lenders.

By carefully considering these strategies, we can determine the best price to list your home, balancing your financial goals with market realities to achieve a successful sale.



# PRICE IT RIGHT

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## WHAT IS MY HOME WORTH?

Accurately determining your home's current market value is a key reason to work with a real estate advisor or realtor. We provide a Comparative Market Analysis (**CMA**) to help you set the correct listing price. This analysis includes:

- **Recent Sales:** Reviewing recent sales of comparable properties.
- **Homes Under Contract:** Examining similar homes currently under contract.
- **Active Listings:** Considering homes listed in the same price range as your property.

We then compare the specific features of these homes, such as size, style, number of rooms, age, amenities, condition, lot size, location, and neighborhood.

It's important to note that the tax appraiser's assessed value of your home does not reflect its market price. Our comprehensive approach ensures that your home is priced accurately to attract the right buyers and achieve a successful sale.

Note: the tax appraiser's assessed value of your home has nothing to do with the market price.



advertise it

# advertise it

## STRATEGIC MARKETING

In today's market, the first impression buyers often have of your home is online. That's why we dedicate ourselves to maximizing online exposure and presenting your property in the best possible light.

When it comes to online marketing, some agents may claim to have secret strategies. The reality is, every agent's listings are automatically syndicated by the MLS to thousands of websites. This ensures that your home is prominently featured wherever buyers are searching.

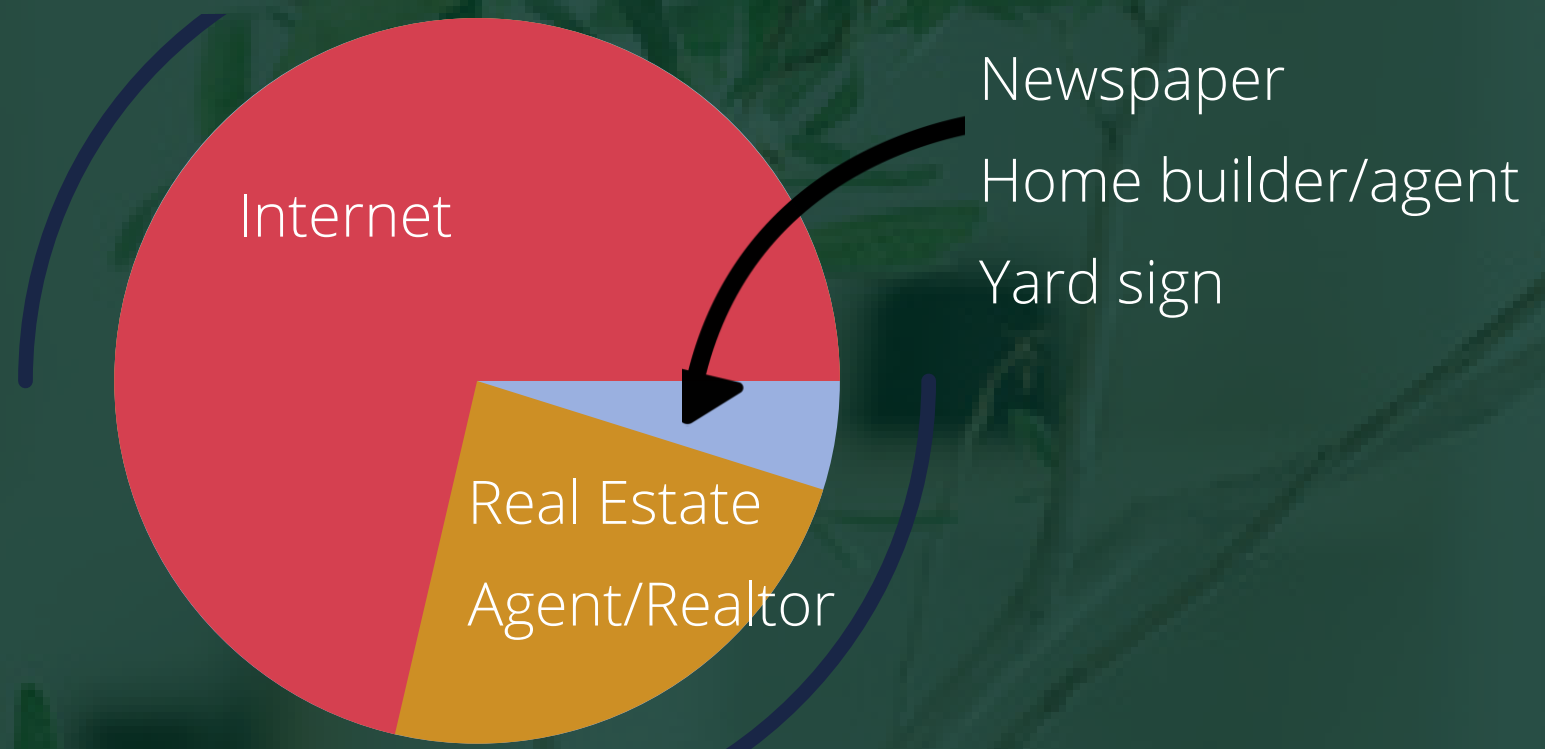
The key factors influencing a home's sale are typically price, MLS presentation, and overall listing quality. Our approach focuses on:

- **Accurate Pricing:** Ensuring your home is competitively priced to attract serious buyers.
- **Impeccable Presentation:** Detailing your home's features and highlights accurately to captivate potential buyers.
- **Optimal MLS Display:** Strategically presenting your property with high-quality photos and compelling descriptions to stand out in searches.

By meticulously managing these elements, we aim to showcase your home effectively, attracting the right buyers and maximizing your chances of a successful sale.



# HOME BUYERS ARE SHOPPING ONLINE



Source: NAR National Association of Realtors Home Buyer and Seller Generational Trends.

The photos of your home play a critical role in enticing potential buyers to schedule a showing. It is essential that we present high-quality, appealing photos that highlight the best qualities and features of your property.

To achieve this, we collaborate with top-tier real estate photographers in our area. Their expertise ensures that your home is captured in the best possible light, both figuratively and literally.

It's important to note that this photography service is covered by us, underscoring our commitment to showcasing your listing with excellence. By investing in professional photography, we enhance your home's marketability and ensure it attracts the attention it deserves.



advertise it

# advertise it

## OUR MARKETING STRATEGY

- Displayed on brokerage website.
  - Displayed on our website.
  - National advertising.
  - MLS which syndicates to hundreds of third party websites such as Zillow, trulia, realtor.com, etc.
  - Virtual tours through FB, IG Live.
  - Facebook, Instagram paid ads, Marketplace.
  - Flyers.
  - Professional photography.
  - Yard sign capture.
- 

## EXAMPLE

43285 Cobblestone Way  
Tecumseh, OK, 74873



- New Construction
- Asking price \$398,900
- Sold price \$465,000
- No contingencies
- Funds in escrow
- Under contract during construction
- Buyer requested above-ground storm shelter, outdoor building with a half bath and pray foam insulation.
- We attended buyers moving day coming from CA

# OUR MARKETING STRATEGY

## EXAMPLE

43285 Cobblestone Way  
Tecumseh, OK, 74873



- We strategically partnered with the top appraiser in the area, providing detailed insights into our project. Featuring premium materials, appliances, and a distinctive architectural style, our new construction was meticulously priced at \$398,900, supported by a comprehensive Comparative Market Analysis (CMA).
- Upon listing the property over the weekend, prospective buyers were invited to explore floor plans and home details. Within six days, an out-of-state buyer expressed keen interest, presenting a cash offer with no contingencies. She sought not just a home, but a bespoke residence tailored to her exact preferences.
- Throughout the construction journey, we maintained transparent communication, offering regular updates and ensuring every detail met her expectations. On the day of her move, we provided personalized assistance, facilitating a seamless transition and ensuring her furnishings arrived safely from California.



• advertise it

# show it

## HOW WILL THE SHOWING PROCESS WORK?

We will decide together on how to handle showings, setting parameters for timing and advance notice that suit your schedule. Homes typically show best without the homeowner present, but we'll work together to ensure a positive experience for buyers that aligns with your lifestyle.

If you have pets needing care during showings, we'll find the best solution. I'll also gather feedback from each showing and keep you updated throughout the process.



show it

# QUICK SHOWING CHECKLIST

- Use your showing checklist to get your home prepared for each showing.
- Remove all clutter and put away any personal items or decorations.
- Remove all dishes from the sink and wipe it down.
- Stow away any valuable items take them with you.
- Collect any kids or pets toys that are out.
- Empty trash.
- Clean bathrooms.
- Spray air fresheners or diffuser.
- Fix and declutter exterior walkways.



## PREPARING TO CLOSE

Once we are under contract, keep in mind that we still need to clear any contingencies on the contract before we close.

A contingency is when there's something that the buyer or seller needs to do for the transaction to move forward. Some common contingencies are:

- **Inspection Contingency:** If the inspection report shows that the home has issues like a damaged roof or electrical problems, the buyer may ask you to lower the price or repair the issues. If an agreement cannot be reached, the buyer may back out.
- **Financing Contingency:** This will be in any contract where the buyer needs to obtain a mortgage loan to buy your home. This is why buyers need to submit a pre-approval letter to prove that they are capable of getting the loan. However, there are still steps that need to be completed before they get the "clear to close" from their lender.
- **Appraisal Contingency:** Typically, the lender requests an appraisal to ensure they are paying a fair price for your home. If the appraisal value comes back lower than the purchase price, the buyers have the option to walk away from the deal if you don't lower the price. This is why it's crucial to price your home right from day one.
- **Home Sale Contingency:** This occurs when the buyer is currently trying to sell their own property. While not as common as the other contingencies, it does happen.

*Understanding and navigating these contingencies is essential to ensure a smooth transaction. I will be here to guide you through each step and handle any issues that may arise.*



# Factors to Consider

## SHOULD I OFFER INCENTIVES LIKE A HOME WARRANTY, CLOSING COSTS, OR SELLING AGENT BONUS?

We believe in evaluating incentives on a case-by-case basis to optimize your selling strategy. There are situations where offering an incentive can be advantageous.

Some incentives can be implemented upfront. For instance, if your home is situated in an area with limited buyer traffic, we may offer incentives to agents to attract potential buyers. Alternatively, if appliances are nearing the end of their lifespan, offering a home warranty can provide peace of mind to buyers.

Other incentives, such as assisting with closing costs, are typically best utilized during the negotiation phase.

By strategically considering incentives tailored to your specific circumstances, we aim to enhance the attractiveness of your property and facilitate a successful sale.

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## WHAT DO I NEED TO DISCLOSE?

It's prudent to disclose any potential issues upfront to foster a transparent transaction process. Your buyers have the right to inspect the home, so it's beneficial to avoid surprises post-contract.

If you're aware of issues with appliances, plumbing, electrical systems, HVAC, roof, foundation, property lines, or deed restrictions, these should be documented in the seller's disclosure statement. Addressing repairable items before listing enhances buyer confidence.

For items that cannot be remedied beforehand, thoughtful consideration when setting the listing price is advised. This upfront approach ensures clarity and trust throughout the selling process.

# Factors to Consider

## WHAT HAPPENS IF MY HOME DOESN'T APPRAISE ABOVE THE CONTRACT PRICE?

In some cases, a home may not appraise at or above the contract price. When this situation arises, we engage in negotiations to find a solution that satisfies both the buyer and seller. Adjustments to the sales price and contract terms are often discussed to reach a mutual agreement and preserve the transaction.

Through collaborative efforts, we typically find a resolution that saves the deal. but it's usually in your best interest to try to work with the buyer to resolve the issue, as the next appraisal could result in a similar valuation.

*If you are concerned about the appraisal value*

Consider having your home appraised before setting the listing price. This proactive step, combined with our flexibility and proactive approach, enables us to effectively navigate challenges and achieve a successful transaction.



# Factors to Consider

## HOW DO YOU NEGOTIATE MULTIPLES OFFERS ?

Finding yourself in a multiple offers scenario as a seller is an exciting opportunity. We'll guide you through the negotiation process to help you select the right buyer, which may not always be the one with the highest offer.

Key considerations include evaluating the strength of the offer, whether it's cash or financed, the amount and type of financing, and the earnest money offered. The terms of the inspection process also indicate their commitment to the transaction.

Additionally, we encourage you to consider the emotional aspect: Is the buyer viewing your home as an investment or as a place to build their future? Understanding these motivations can play a significant role in making the best decision for your sale.

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## HOW LONG WILL IT TAKE TO SELL MY HOME?

The length of time your home spends on the market depends on local market conditions, the timing of your listing, and whether the home is priced appropriately. Our goal is always to secure the highest possible price for you within the shortest timeframe.

Typically, a well-priced home goes under contract within two to three months, though the Oklahoma market is currently moving swiftly. Our Comparative Market Analysis (CMA) will provide insights tailored to your specific area and circumstances.

If your priority is a quick sale, we recommend reflecting this in the listing price. This strategic approach ensures your home attracts serious buyers promptly, optimizing your chances for a swift and successful sale.

# Testimonials

## **Mike Williams**

Absolutely the very best!!!! We worked with Ms. Garza for close to a year and it was worth the wait.

We looked at several homes and waiting to find the right house for the right price and what we could afford. Rosa found our house and negotiated a great deal (including a brand-new roof) and we got the home for several thousand dollars below appraised value. She helped us get the right financing and guided us every step of the process.

The day we closed she was still working to represent our best interests by doing a final inspection for us because we were very busy preparing for the closing.

We closed on our home and immediately had 20 K in equity. This young lady is very professional and determined to get you the best deal.

I recommend Avalos Garza realtors for anyone wanting to buy or sell a property. We will definitely use them again.

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## **Mirella Jimenez**

Rosa y Eric son unas personas muy amables, tienen mucho que ofrecer a la comunidad.

Estoy muy agradecida por que hicieron el sueño de nuestra familia realidad de comprar nuestra casa propia.

Les agradezco con todo mi corazón. Muchas gracias.

Mi recomendación es que se comuniquen con ellos para ya sea vender o comprar su casa. Le garantizo que recibirá un servicio de calidad.

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## **Michael C White**

Both Eric and Rosa were an amazing help to me. I was in a precarious position in which I had to completely trust them with getting me the home I wanted, the way I wanted it.

They were straightforward and honest from the start and would always go the extra mile to help me out. They really took a lot of the anxiety I felt from buying my first home away from me and for that I couldn't thank them enough.

If you're looking for realtors you can trust, there 2 are it.

# Testimonials

## **Esperanza Covarrubias**

Agradecidos con la ayuda que nos dan, y su disponibilidad para lo que necesitamos. Siempre son muy atentos y con una sonrisa.

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## **Tonya Avila**

She had our backs all the way. Anything I didn't understand she was always willing to explain. Incredible people. Great lady.

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## **Paola Maldonado**

Nuestra experiencia fue la mejor al momento de encontrarnos con Rosa y Eric.

El servicio fue de lo mejor mas el mejor trato.

Ame su profesionalismo siempre de hacernos sentir con la seguridad al momento de ver cada propiedad al igual que al momento de encontrar mi casa.

Definitivamente volveria a contactarlos para una segunda compra.

Muchisimas gracias.

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## **Elena Jovanovic**

My husband and I were buying a house unseen from another state.

Rosa helped us with everything that we needed and made that already stressful process easier for us.

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## **Alex Kerr**

Moved from out of state and bought the home without stepping foot inside. Also had a two-week tie frame to buy. Rosa helped make it happen with everything we asked for in a home. My advice is if you communicate with her and stay on top of what you need to do, she'll handle the rest.

# Testimonials

## **Ismael Aguinaga**

Fue una increíble experiencia, gracias a Rosa logramos comprar nuestra casa de manera rápida, eficaz, y profesional. Estuvo guiandonos durante todo el proceso hasta el día del cierre listo para firmar.

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## **Corbin Weilenman**

Eric and Rosa were always available to explain me the process and additional details.

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## **Cassey Hills**

Thank you so much for everything! We couldn't have it done without you!

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## **Sofia Perez Sarceno**

La comunicacion con ustedes siempre es inmediata su experiencia y conocimiento sobre el negocio inmobiliario es muy apreciado, de hecho valoramos mucho la informacion que proporcionan.  
Gracias Eric y Rosa

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## **Maria M Arambula**

Muchas gracias por todo Rosa te admiro y te respeto muchas gracias por ser tan profesional y por tener toda la disponibilidad para nosotros.

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## **Jairo Guevara**

Como primer comprador de casa, desconocia por completo el tema.

Estuve en platicas con un realtor y vi algunas casas, pero no me dio la confianza, en esa semana supe de Rosa tuvimos una platica por telefono y senti esa confianza que necesitaba.

Desde el principio ellos se encargaron de todo, no fue estrezante como pensaba que seria.

Fue una buena desicion cambirme con Rosa y Eric.

# Testimonials

## **Ken Clay**

If you have questions Rosa will have all your answers. I encourage you to call Rosa and Eric they will guide you through the process and they will work above and beyond to help you while building your journey.

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## **Erasto Hernandez**

Me gusta el servicio que brindan Eric y Rosa siempre muy atentos para brindarnos la informacion que necesitamos para comprar o vender.

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## **Alan Mosley**

You helped me find the perfect house for me. Took time to find it and go through many options. Just keep doing what you are doing.

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## **Juan Covarrubias**

Son una pareja muy profesional, siempre han sido atentos a nuestras preguntas y han estado dispuestos a ayudarnos a encontrar oportunidades de inversion compatibles con nosotros.

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## **Carlos Eduardo Velásquez Cortegana**

My experience working with Rosa Garza was the best. She was always attentive to all my questions, patiently explaining new things to me. Even after the closing cost for my new house, she continues to help me with important matters for my new home. I have no recommendations for Rosa's treatment and work because everything was excellent. I highly recommend that other Latinos trust her to get their homes without any problems.

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## **Jose Luis Tapia**

Eric and Rosa Garza are very attentive to their clients and professional. They provided me with excellent service, a great work team, and were both very professional and friendly.

# Thank you

Thank you for trusting us with the sale of your property. We are honored to represent you and guide you through the process. Our goal is to ensure that you are comfortable every step of the way. Your satisfaction is our top priority, and we are here to make your real estate experience as smooth and stress-free as possible.

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Have more questions? We are always available to help! Shoot us a text or call for an immediate response. Helping our clients sell their homes for top dollar and providing the luxury service they deserve is our priority. We are always here to answer your questions.

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## Let's get social

